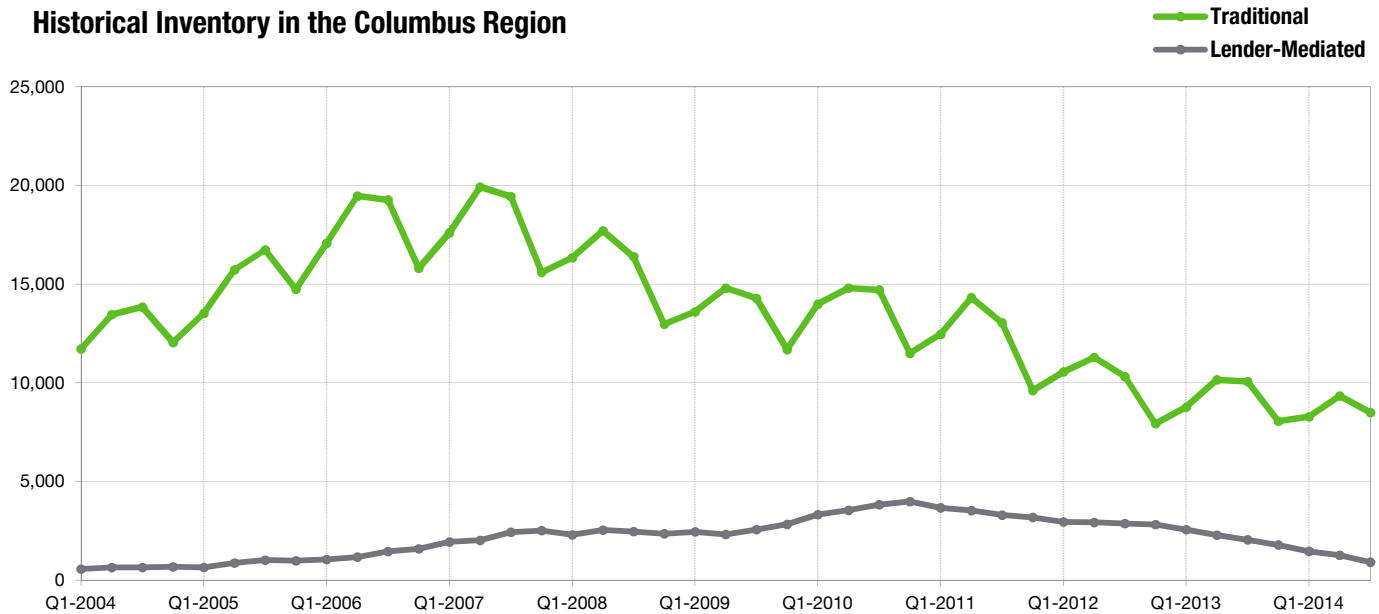


Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

Historical Inventory in the Columbus Region



Q3-2014

New Listings in the Columbus region increased 2.5 percent to 10,100.

- Traditional New Listings increased 10.8 percent to 8,945.
- Lender-mediated New Listings decreased 34.9 percent to 1,155.
- The share of all New Listings that were lender-mediated fell to 11.4 percent.

Closed Sales were down 4.1 percent to 7,771.

- Traditional Closed Sales were up 5.8 percent to 6,752.
- Lender-mediated Closed Sales were down 40.8 percent to 1,019.
- The share of all Closed Sales that were lender-mediated fell to 13.1 percent.

The Median Sales Price rose 3.9 percent to \$160,000.

- The traditional Median Sales Price declined 2.9 percent to \$170,000.
- The lender-mediated Median Sales Price rose 12.7 percent to \$71,000.



New Listings & Closed Sales	2
Inventory of Homes for Sale	3
Median Sales Price & Days on Market	4
Inventory & Closed Sales by Area	5
Median Sales Price by Area	7

[Click on desired metric to jump to that page.](#)

Explanation of Methodology

A property is considered to be "lender-mediated" when any of the following criteria are found within the Columbus REALTORS® Multiple Listing Service (MLS): The "Additional Acceptance Conditions" field notes Bank-Owned/REO (Deed Recorded), Bank-Owned/REO (Deed Not Recorded), HUD, Short Sale, VA; or, if any of the following terms are included in any of the remarks fields: bank owned, bank-owned, foreclosure, foreclosure, reo, hud acquire, hud-acquire, hud-acquired, hud-owned, hud owned, hud-case, hud case, hud-owned-case, hud owned case, corporate owned, corporate-owned, corp owned, corp. owned, corp-owned, or, corp owner. This list may be adjusted at anytime.

A property is considered to be "traditional" when the "Additional Acceptance Conditions" field is not marked or None Known is selected; or, if any of the following terms are included in any of the remarks fields: not a foreclosure, not a foreclosure, no foreclosure, no foreclosure, not foreclosure, not foreclosure, not a short sale, not a shortsale, not a short-sale, not short sale, not shortsale, not short-sale, no short sale, no shortsale, no shortsale, no shortsale, tired of short sale, tired of shortsale, tired of short-sale, tired of foreclosure, or, tired of foreclosure. This list may be adjusted at anytime.



Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



New Listings and Closed Sales

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014
New Listings	1,775	1,155	- 34.9%	8,075	8,945	+ 10.8%	9,850	10,100	+ 2.5%	18.0%	11.4%
Closed Sales	1,722	1,019	- 40.8%	6,384	6,752	+ 5.8%	8,106	7,771	- 4.1%	21.2%	13.1%

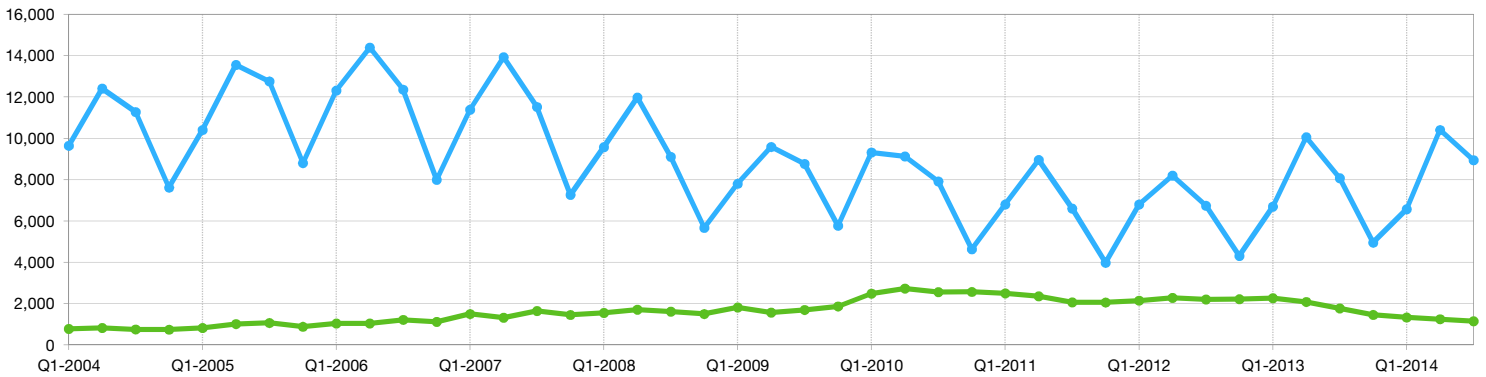
Share of Activity that was Lender-Mediated

■ Q3-2013 ■ Q3-2014



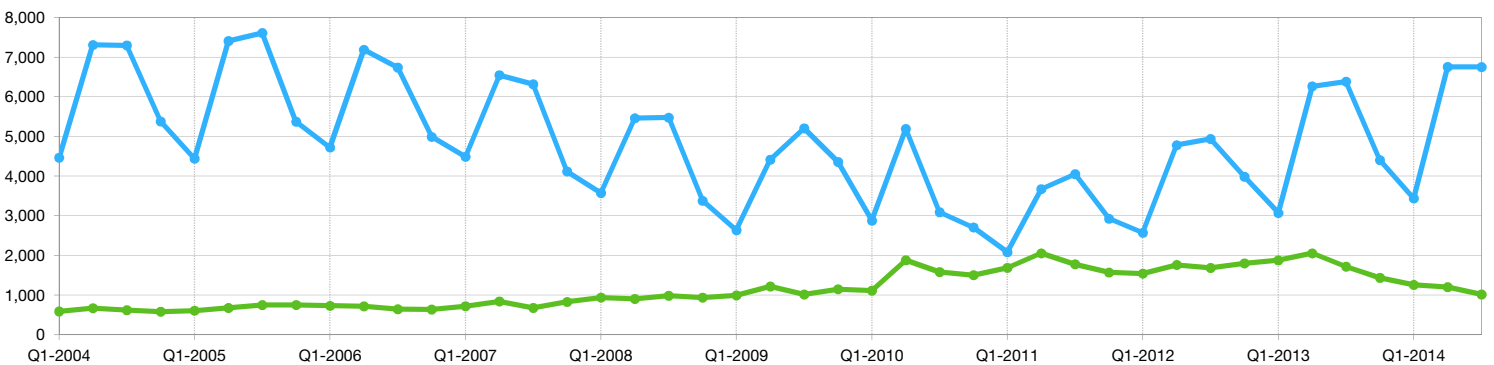
Historical New Listing Activity

— Lender-Mediated — Traditional



Historical Closed Sales Activity

— Lender-Mediated — Traditional



Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

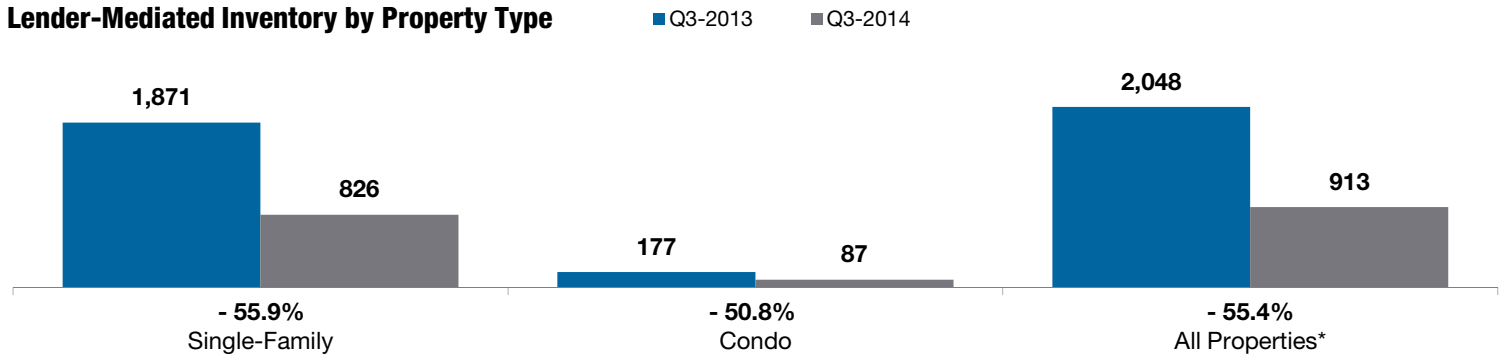
Prior year inventory in this report includes listings that were in contract last year but subsequently did not close.



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014
Single-Family	1,871	826	- 55.9%	8,667	7,425	- 14.3%	10,538	8,251	- 21.7%	17.8%	10.0%
Condo	177	87	- 50.8%	1,395	1,070	- 23.3%	1,572	1,157	- 26.4%	11.3%	7.5%
All Properties*	2,048	913	- 55.4%	10,063	8,495	- 15.6%	12,111	9,408	- 22.3%	16.9%	9.7%

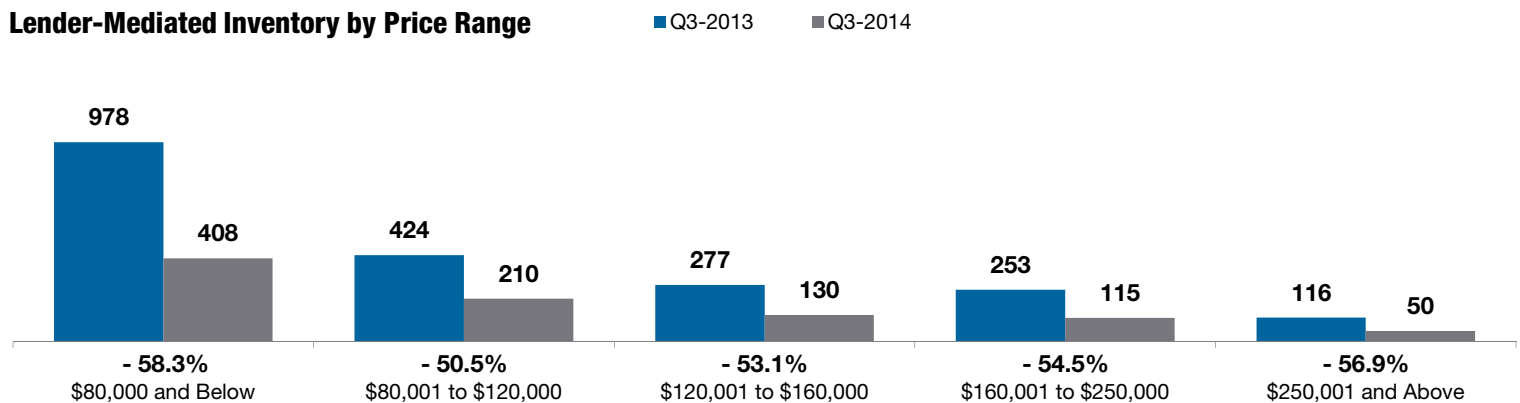
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014
\$80,000 and Below	978	408	- 58.3%	1,575	1,352	- 14.2%	2,553	1,760	- 31.1%	38.3%	23.2%
\$80,001 to \$120,000	424	210	- 50.5%	1,622	1,223	- 24.6%	2,046	1,433	- 30.0%	20.7%	14.7%
\$120,001 to \$160,000	277	130	- 53.1%	1,779	1,369	- 23.0%	2,056	1,499	- 27.1%	13.5%	8.7%
\$160,001 to \$250,000	253	115	- 54.5%	2,359	1,901	- 19.4%	2,612	2,016	- 22.8%	9.7%	5.7%
\$250,001 and Above	116	50	- 56.9%	2,728	2,650	- 2.9%	2,844	2,700	- 5.1%	4.1%	1.9%
All Price Ranges*	2,048	913	- 55.4%	10,063	8,495	- 15.6%	12,111	9,408	- 22.3%	16.9%	9.7%

Lender-Mediated Inventory by Price Range



*This is not a total or average of the breakouts but shows activity for the Entire MLS.

Lender-Mediated Properties Report

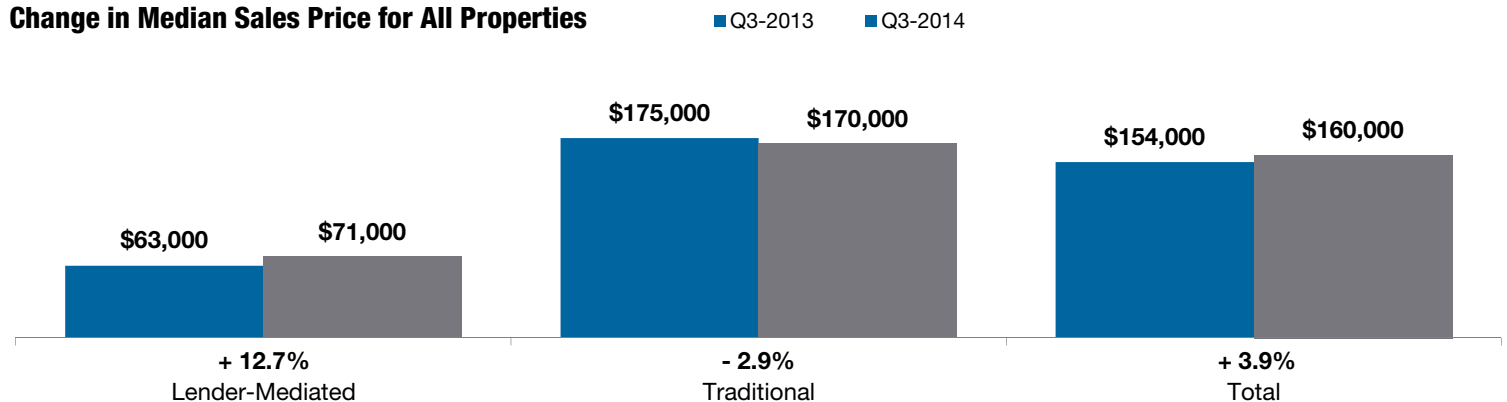
A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -
Single-Family	\$60,959	\$71,055	+ 16.6%	\$184,500	\$178,900	- 3.0%	\$160,000	\$166,000	+ 3.8%
Condo	\$68,578	\$70,060	+ 2.2%	\$135,000	\$134,900	- 0.1%	\$125,938	\$129,000	+ 2.4%
All Properties*	\$63,000	\$71,000	+ 12.7%	\$175,000	\$170,000	- 2.9%	\$154,000	\$160,000	+ 3.9%

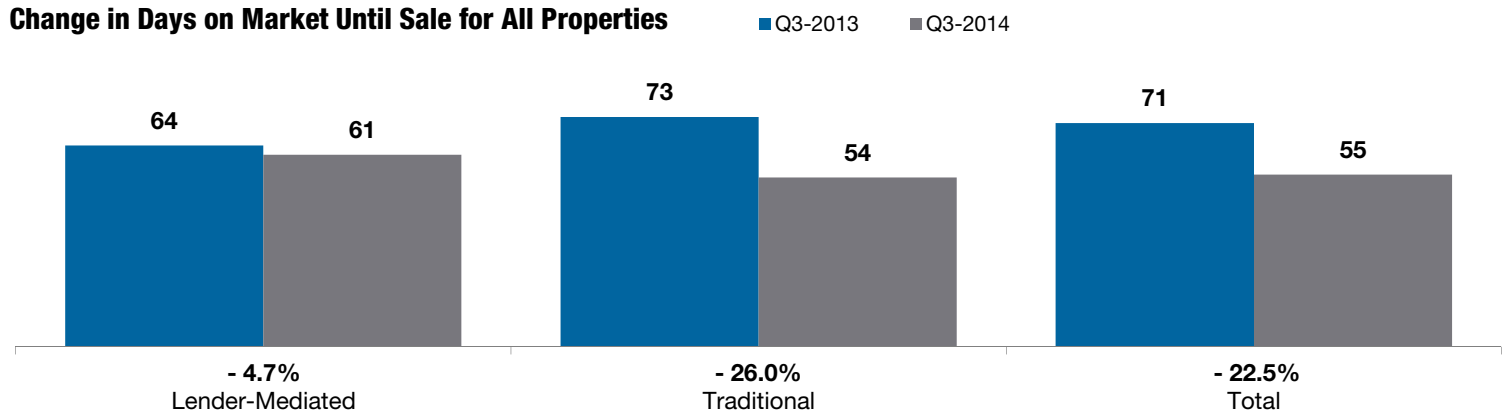
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -
Single-Family	64	62	- 2.5%	69	53	- 23.2%	68	54	- 20.6%
Condo	69	55	- 20.0%	94	60	- 36.2%	90	59	- 34.4%
All Properties*	64	61	- 4.7%	73	54	- 26.0%	71	55	- 22.5%

Change in Days on Market Until Sale for All Properties



*This is not a total or average of the breakouts but shows activity for the Entire MLS.

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Inventory and Closed Sales by Area

	Inventory for Q3-2014			Closed Sales for Q3-2014		
	Total*	Lender-Mediated	Share**	Total*	Lender-Mediated	Share**
ENTIRE MLS	9,408	913	9.7%	7,771	1,019	13.1%

COUNTIES

Champaign County	102	7	6.9%	34	4	11.8%
Clark County	58	2	3.4%	41	3	7.3%
Delaware County	992	45	4.5%	903	50	5.5%
Fairfield County	673	69	10.3%	487	65	13.3%
Fayette County	132	24	18.2%	63	14	22.2%
Franklin County	4,766	554	11.6%	4,709	688	14.6%
Hocking County	153	13	8.5%	48	5	10.4%
Knox County	186	8	4.3%	127	10	7.9%
Licking County	961	64	6.7%	576	62	10.8%
Logan County	88	5	5.7%	32	1	3.1%
Madison County	178	18	10.1%	107	12	11.2%
Marion County	103	10	9.7%	53	10	18.9%
Morrow County	132	17	12.9%	68	6	8.8%
Muskingum County	72	7	9.7%	15	4	26.7%
Perry County	97	1	1.0%	42	9	21.4%
Pickaway County	222	16	7.2%	162	24	14.8%
Ross County	53	18	34.0%	13	4	30.8%
Union County	264	15	5.7%	229	29	12.7%

COMMUNITIES/SCHOOL DISTRICTS

Beechwood / Clintonville	117	6	5.1%	221	5	2.3%
Bexley (Corp.)	53	2	3.8%	77	5	6.5%
Blacklick (43004)	197	17	8.6%	153	22	14.4%
Big Walnut Local School District	87	4	4.6%	84	4	4.8%
Buckeye Valley Local School District	92	2	2.2%	64	4	6.3%
Canal Winchester City School District	80	10	12.5%	95	20	21.1%
Circleville City School District	79	6	7.6%	44	4	9.1%
Columbus (Corp.)	3,003	443	14.8%	2,900	486	16.8%
Columbus City School District	2,062	316	15.3%	1,711	328	19.2%
Delaware City School District	156	17	10.9%	154	20	13.0%
Downtown Columbus (43215)	71	1	1.4%	55	1	1.8%
Dublin City School District	399	16	4.0%	347	17	4.9%
Dublin (Corp.)	260	9	3.5%	230	6	2.6%
Gahanna Jefferson City School District	180	13	7.2%	216	19	8.8%
Gahanna (Corp.)	103	9	8.7%	144	9	6.3%
German Village (43206 and German Village subdivision)	27	1	3.7%	42	0	0.0%
Grandview Heights (Corp.)	13	0	0.0%	35	1	2.9%
Granville Exempted Village School District	117	4	3.4%	57	0	0.0%
Groveport Madison Local School District	133	30	22.6%	149	47	31.5%

[Communities/School Districts continued on page 6](#)

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Inventory and Closed Sales by Area

COMMUNITIES/SCHOOL DISTRICTS <small>Cont. from page 5</small>	Inventory for Q3-2014			Closed Sales for Q3-2014		
	Total*	Lender-Mediated	Share**	Total*	Lender-Mediated	Share**
Grove City (Corp.)	201	14	7.0%	169	23	13.6%
Hamilton Local School District	29	5	17.2%	28	9	32.1%
Hilliard City School District	387	23	5.9%	484	32	6.6%
Hilliard (Corp.)	134	5	3.7%	157	9	5.7%
Johnstown-Monroe Local School District	52	5	9.6%	44	3	6.8%
Jonathan Alder Local School District (Plain City)	29	4	13.8%	31	3	9.7%
Lancaster City School District	238	24	10.1%	135	18	13.3%
Lithopolis (Corp.)	9	1	11.1%	5	1	20.0%
London City School District	91	10	11.0%	53	4	7.5%
Marysville Exempted Village City School District	128	8	6.3%	136	14	10.3%
Minerva Park (Corp.)	12	1	8.3%	10	1	10.0%
Miami Trace Local School District	54	10	18.5%	36	10	27.8%
New Albany (Corp.)	91	3	3.3%	73	2	2.7%
New Albany Plain Local School District	136	6	4.4%	142	9	6.3%
Newark City School District	278	15	5.4%	143	24	16.8%
Northridge Local School District	40	2	5.0%	28	3	10.7%
Obetz (Corp.)	9	1	11.1%	19	6	31.6%
Olentangy Local School District	487	15	3.1%	445	17	3.8%
Pataskala (Corp.)	89	5	5.6%	61	5	8.2%
Pickerington (Corp.)	100	12	12.0%	90	12	13.3%
Pickerington Local School District	195	23	11.8%	211	21	10.0%
Powell (Corp.)	62	2	3.2%	69	1	1.4%
Reynoldsburg City School District	174	21	12.1%	141	20	14.2%
South-Western City School District (Grove City)	522	62	11.9%	514	108	21.0%
Sunbury (Corp.)	15	2	13.3%	24	2	8.3%
Upper Arlington City School District	168	2	1.2%	211	6	2.8%
Valleyview (Corp.)	2	0	0.0%	0	0	--
Washington Court House City School District	80	14	17.5%	30	5	16.7%
Jefferson Local School District (West Jefferson)	31	2	6.5%	13	3	23.1%
Westerville City School District	346	28	8.1%	383	42	11.0%
Westerville (Corp.)	116	7	6.0%	168	12	7.1%
Whitehall (Corp.)	62	8	12.9%	51	11	21.6%
Worthington City School District	188	13	6.9%	261	14	5.4%
Worthington (Corp.)	30	0	0.0%	71	2	2.8%

*TOTAL represents all traditional and lender-mediated activity. **SHARE represents the market share of lender-mediated sales for each area. All data from Columbus REALTORS® Multiple Listing Service (MLS). Powered by 10K Research and Marketing. | Click for Cover Page | 6

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price by Area

	Lender-Mediated			Traditional		
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -
ENTIRE MLS	\$63,000	\$71,000	+ 12.7%	\$175,000	\$170,000	- 2.9%

COUNTIES

Champaign County	\$70,000	\$52,250	- 25.4%	\$131,500	\$123,000	- 6.5%
Clark County	\$167,505	\$180,000	+ 7.5%	\$112,000	\$106,000	- 5.4%
Delaware County	\$164,000	\$160,750	- 2.0%	\$258,801	\$273,000	+ 5.5%
Fairfield County	\$89,204	\$92,987	+ 4.2%	\$162,500	\$164,900	+ 1.5%
Fayette County	\$35,299	\$35,000	- 0.8%	\$99,900	\$100,550	+ 0.7%
Franklin County	\$55,100	\$68,000	+ 23.4%	\$171,000	\$167,500	- 2.0%
Hocking County	\$53,000	\$59,900	+ 13.0%	\$144,950	\$127,000	- 12.4%
Knox County	\$55,750	\$68,500	+ 22.9%	\$137,200	\$143,500	+ 4.6%
Licking County	\$83,500	\$66,534	- 20.3%	\$155,950	\$152,000	- 2.5%
Logan County	\$71,600	\$98,000	+ 36.9%	\$149,000	\$152,750	+ 2.5%
Madison County	\$80,000	\$71,750	- 10.3%	\$147,000	\$142,000	- 3.4%
Marion County	\$27,500	\$21,500	- 21.8%	\$117,350	\$132,000	+ 12.5%
Morrow County	\$55,500	\$68,750	+ 23.9%	\$122,500	\$145,750	+ 19.0%
Muskingum County	\$50,900	\$117,700	+ 131.2%	\$108,000	\$174,000	+ 61.1%
Perry County	\$120,000	\$67,000	- 44.2%	\$164,000	\$142,500	- 13.1%
Pickaway County	\$97,000	\$95,000	- 2.1%	\$136,900	\$148,950	+ 8.8%
Ross County	\$43,000	\$55,684	+ 29.5%	\$112,900	\$112,900	0.0%
Union County	\$73,000	\$82,000	+ 12.3%	\$195,000	\$179,000	- 8.2%

COMMUNITIES/SCHOOL DISTRICTS

Beechwold / Clintonville	\$100,350	\$110,000	+ 9.6%	\$192,375	\$206,500	+ 7.3%
Bexley (Corp.)	\$85,000	\$180,000	+ 111.8%	\$272,500	\$310,250	+ 13.9%
Blacklick (43004)	\$97,700	\$129,950	+ 33.0%	\$157,000	\$167,500	+ 6.7%
Big Walnut Local School District	\$120,000	\$146,650	+ 22.2%	\$245,000	\$280,250	+ 14.4%
Buckeye Valley Local School District	\$99,950	\$107,500	+ 7.6%	\$286,250	\$273,900	- 4.3%
Canal Winchester City School District	\$90,000	\$126,000	+ 40.0%	\$163,000	\$165,000	+ 1.2%
Circleville City School District	\$60,900	\$72,500	+ 19.0%	\$135,000	\$107,275	- 20.5%
Columbus (Corp.)	\$48,005	\$60,000	+ 25.0%	\$150,000	\$146,000	- 2.7%
Columbus City School District	\$32,500	\$40,100	+ 23.4%	\$149,000	\$137,400	- 7.8%
Delaware City School District	\$115,000	\$97,941	- 14.8%	\$164,000	\$161,500	- 1.5%
Downtown Columbus (43215)	\$0	\$180,500	--	\$210,500	\$230,000	+ 9.3%
Dublin City School District	\$197,750	\$168,000	- 15.0%	\$270,000	\$293,000	+ 8.5%
Dublin (Corp.)	\$238,750	\$312,500	+ 30.9%	\$336,000	\$352,000	+ 4.8%
Gahanna Jefferson City School District	\$94,250	\$152,869	+ 62.2%	\$195,000	\$215,000	+ 10.3%
Gahanna (Corp.)	\$87,550	\$152,869	+ 74.6%	\$196,000	\$206,000	+ 5.1%
German Village (43206 and German Village subdivision)	\$0	\$0	--	\$262,500	\$319,625	+ 21.8%
Grandview Heights (Corp.)	\$0	\$65,000	--	\$250,000	\$282,500	+ 13.0%
Granville Exempted Village School District	\$186,000	\$0	- 100.0%	\$265,000	\$235,500	- 11.1%
Groveport Madison Local School District	\$58,550	\$57,000	- 2.6%	\$103,000	\$103,500	+ 0.5%

Communities/School Districts continued on page 8

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price by Area

COMMUNITIES/SCHOOL DISTRICTS <small>Cont. from page 7</small>	Lender-Mediated			Traditional		
	Q3-2013	Q3-2014	+ / -	Q3-2013	Q3-2014	+ / -
Grove City (Corp.)	\$82,600	\$144,000	+ 74.3%	\$160,000	\$168,500	+ 5.3%
Hamilton Local School District	\$60,105	\$70,000	+ 16.5%	\$98,000	\$104,000	+ 6.1%
Hilliard City School District	\$148,500	\$101,927	- 31.4%	\$185,000	\$194,900	+ 5.4%
Hilliard (Corp.)	\$163,299	\$85,900	- 47.4%	\$229,950	\$226,250	- 1.6%
Johnstown-Monroe Local School District	\$151,500	\$106,000	- 30.0%	\$159,450	\$158,500	- 0.6%
Jonathan Alder Local School District (Plain City)	\$133,000	\$195,000	+ 46.6%	\$185,500	\$207,150	+ 11.7%
Lancaster City School District	\$47,900	\$68,500	+ 43.0%	\$119,900	\$131,500	+ 9.7%
Lithopolis (Corp.)	\$136,000	\$87,500	- 35.7%	\$155,500	\$188,950	+ 21.5%
London City School District	\$75,000	\$65,382	- 12.8%	\$138,000	\$135,000	- 2.2%
Marysville Exempted Village City School District	\$70,000	\$77,500	+ 10.7%	\$174,000	\$173,000	- 0.6%
Minerva Park (Corp.)	\$80,000	\$162,500	+ 103.1%	\$154,900	\$156,500	+ 1.0%
Miami Trace Local School District	\$59,450	\$33,500	- 43.7%	\$99,900	\$105,000	+ 5.1%
New Albany (Corp.)	\$387,400	\$303,888	- 21.6%	\$461,850	\$475,000	+ 2.8%
New Albany Plain Local School District	\$241,000	\$156,004	- 35.3%	\$342,000	\$325,000	- 5.0%
Newark City School District	\$36,000	\$42,000	+ 16.7%	\$105,000	\$105,000	0.0%
Northridge Local School District	\$41,598	\$155,000	+ 272.6%	\$190,000	\$166,000	- 12.6%
Obetz (Corp.)	\$52,000	\$67,250	+ 29.3%	\$101,000	\$122,900	+ 21.7%
Olentangy Local School District	\$223,395	\$251,099	+ 12.4%	\$289,000	\$300,000	+ 3.8%
Pataskala (Corp.)	\$137,100	\$107,000	- 22.0%	\$159,000	\$168,500	+ 6.0%
Pickerington (Corp.)	\$146,850	\$138,025	- 6.0%	\$175,000	\$181,900	+ 3.9%
Pickerington Local School District	\$144,400	\$140,000	- 3.0%	\$177,950	\$183,400	+ 3.1%
Powell (Corp.)	\$220,000	\$155,000	- 29.5%	\$299,950	\$321,000	+ 7.0%
Reynoldsburg City School District	\$83,250	\$84,000	+ 0.9%	\$130,500	\$138,900	+ 6.4%
South-Western City School District (Grove City)	\$60,900	\$80,751	+ 32.6%	\$139,000	\$135,500	- 2.5%
Sunbury (Corp.)	\$74,750	\$146,650	+ 96.2%	\$217,000	\$182,000	- 16.1%
Upper Arlington City School District	\$162,450	\$327,500	+ 101.6%	\$330,000	\$330,000	0.0%
Valleyview (Corp.)	\$30,777	\$0	- 100.0%	\$90,000	\$0	- 100.0%
Washington Court House City School District	\$30,000	\$35,000	+ 16.7%	\$84,900	\$72,000	- 15.2%
Jefferson Local School District (West Jefferson)	\$62,273	\$65,000	+ 4.4%	\$132,500	\$123,700	- 6.6%
Westerville City School District	\$86,352	\$94,152	+ 9.0%	\$184,850	\$189,900	+ 2.7%
Westerville (Corp.)	\$126,751	\$168,200	+ 32.7%	\$205,000	\$208,900	+ 1.9%
Whitehall (Corp.)	\$33,525	\$45,500	+ 35.7%	\$68,000	\$76,500	+ 12.5%
Worthington City School District	\$101,750	\$140,500	+ 38.1%	\$218,900	\$189,900	- 13.2%
Worthington (Corp.)	\$103,500	\$208,500	101.4%	\$239,508	\$245,000	2.3%