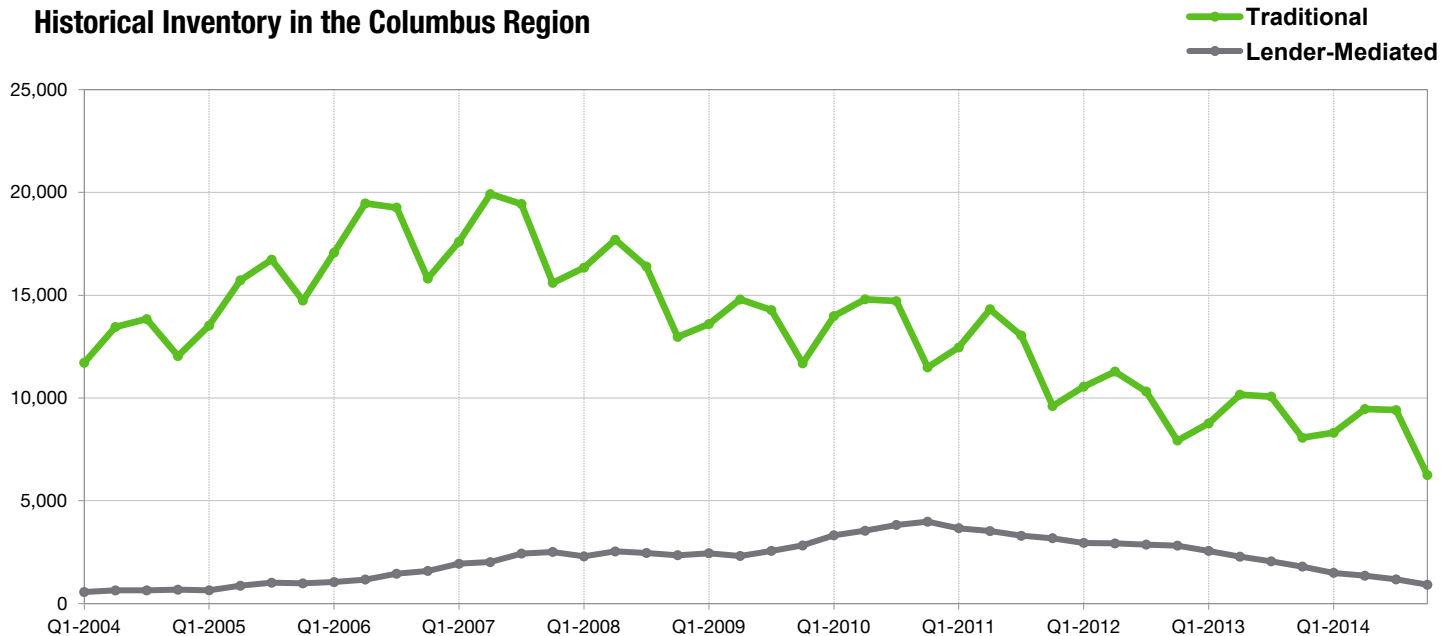


Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

Historical Inventory in the Columbus Region



Q4-2014

New Listings in the Columbus region decreased 3.0 percent to 6,222.

- Traditional New Listings increased 1.5 percent to 5,024.
- Lender-mediated New Listings decreased 17.9 percent to 1,198.
- The share of all New Listings that were lender-mediated fell to 19.3 percent.

Closed Sales were up 3.9 percent to 6,077.

- Traditional Closed Sales were up 16.1 percent to 5,122.
- Lender-mediated Closed Sales were down 33.7 percent to 955.
- The share of all Closed Sales that were lender-mediated fell to 15.7 percent.

The Median Sales Price rose 7.6 percent to \$149,000.

- The traditional Median Sales Price remained flat at \$164,000.
- The lender-mediated Median Sales Price rose 20.2 percent to \$74,550.



New Listings & Closed Sales	2
Inventory of Homes for Sale	3
Median Sales Price & Days on Market	4
Inventory & Closed Sales by Area	5
Median Sales Price by Area	7

[Click on desired metric to jump to that page.](#)

Explanation of Methodology

A property is considered to be "lender-mediated" when any of the following criteria are found within the Columbus REALTORS® Multiple Listing Service (MLS): The "Additional Acceptance Conditions" field notes Bank-Owned/REO (Deed Recorded), Bank-Owned/REO (Deed Not Recorded), HUD, Short Sale, VA; or, if any of the following terms are included in any of the remarks fields: bank owned, bank-owned, foreclosure, foreclosure, reo, hud acquire, hud-acquire, hud-acquired, hud-owned, hud owned, hud-case, hud case, hud-owned-case, hud owned case, corporate owned, corporate-owned, corp owned, corp. owned, corp-owned, or, corp owner. This list may be adjusted at anytime.

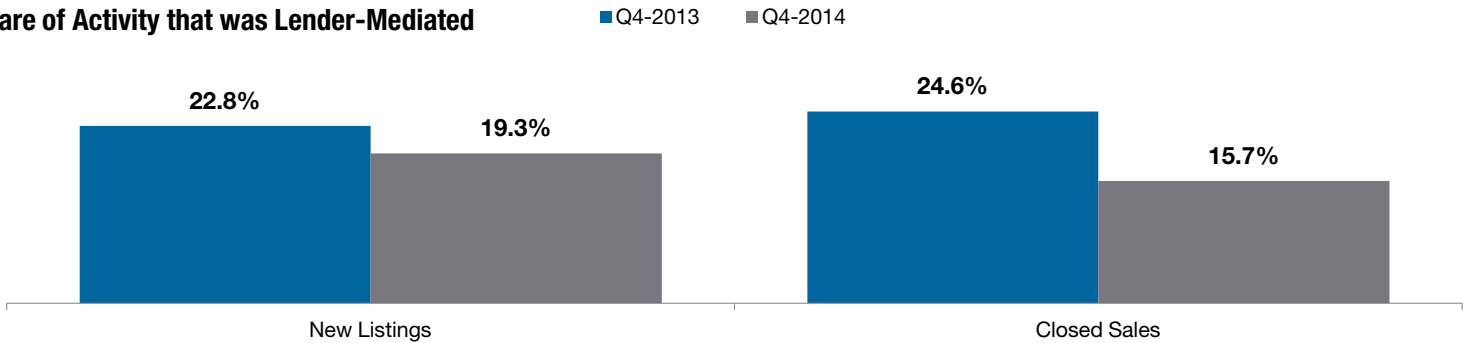
A property is considered to be "traditional" when the "Additional Acceptance Conditions" field is not marked or None Known is selected; or, if any of the following terms are included in any of the remarks fields: not a foreclosure, not a foreclosure, no foreclosure, no foreclosure, not foreclosure, not foreclosure, not a short sale, not a shortsale, not a short-sale, not short sale, not shortsale, not short-sale, no short sale, no shortsale, no short-sale, not a bank, not bank, no bank, tired of short sale, tired of shortsale, tired of short-sale, tired of foreclosure, or, tired of foreclosure. This list may be adjusted at anytime.



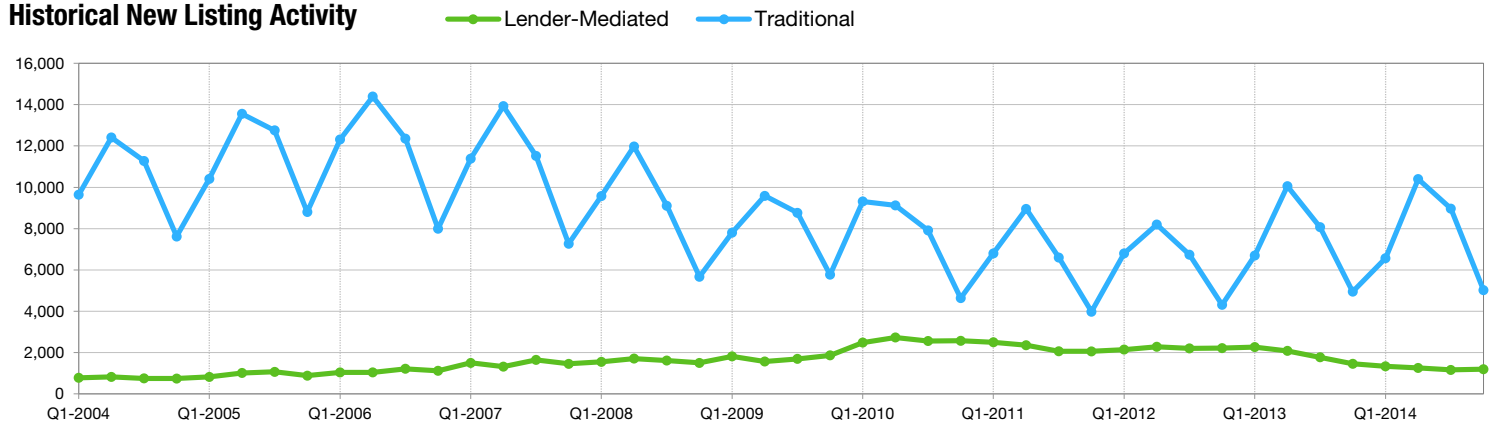
New Listings and Closed Sales

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014
New Listings	1,460	1,198	- 17.9%	4,952	5,024	+ 1.5%	6,412	6,222	- 3.0%	22.8%	19.3%
Closed Sales	1,440	955	- 33.7%	4,410	5,122	+ 16.1%	5,850	6,077	+ 3.9%	24.6%	15.7%

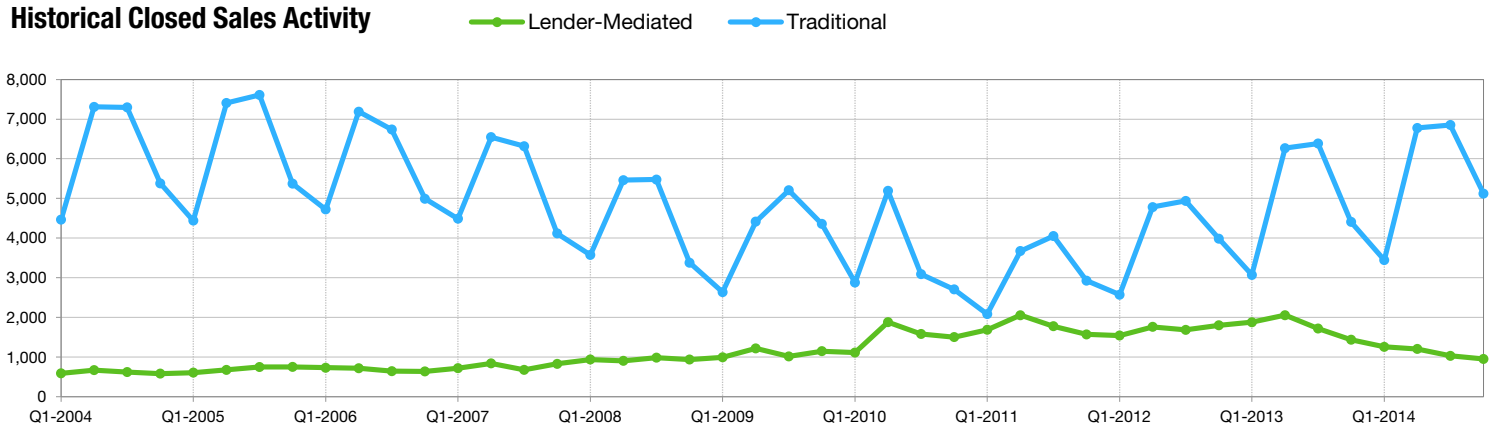
Share of Activity that was Lender-Mediated



Historical New Listing Activity



Historical Closed Sales Activity



Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

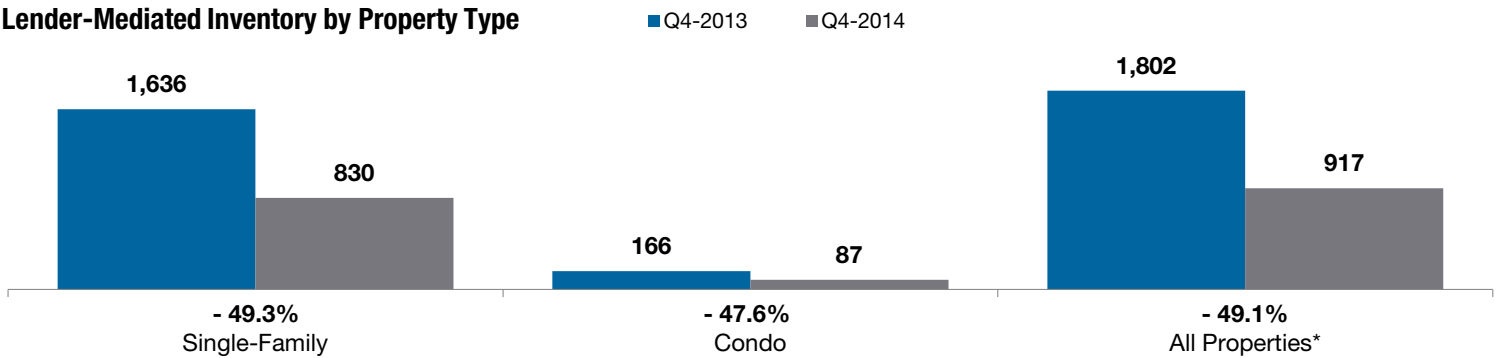
Prior year inventory in this report includes listings that were in contract last year but subsequently did not close.



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014
Single-Family	1,636	830	- 49.3%	6,963	5,366	- 22.9%	8,599	6,196	- 27.9%	19.0%	13.4%
Condo	166	87	- 47.6%	1,102	887	- 19.5%	1,268	974	- 23.2%	13.1%	8.9%
All Properties*	1,802	917	- 49.1%	8,066	6,253	- 22.5%	9,868	7,170	- 27.3%	18.3%	12.8%

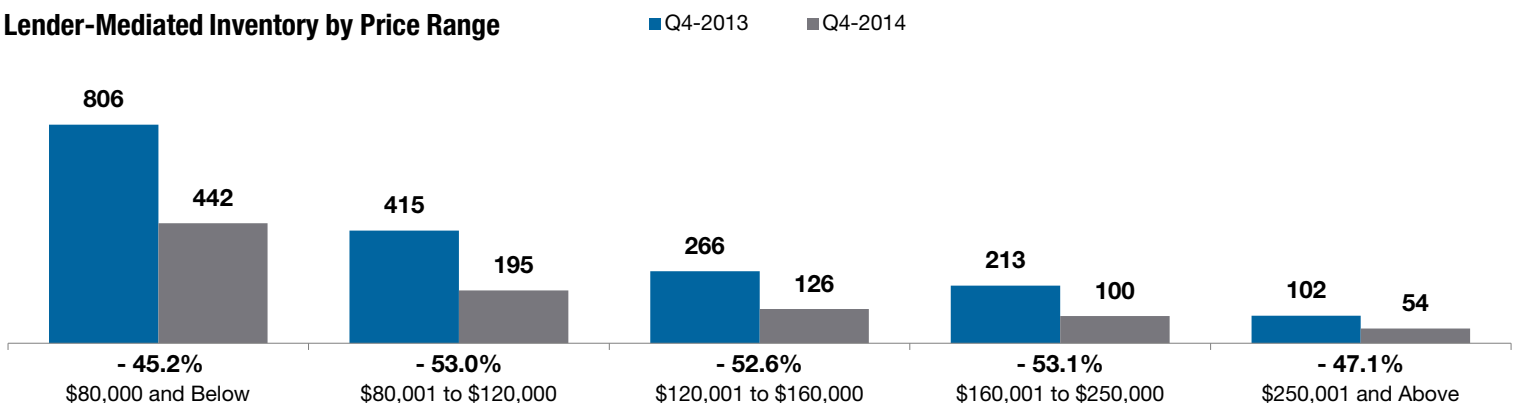
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014
\$80,000 and Below	806	442	- 45.2%	1,434	1,126	- 21.5%	2,240	1,568	- 30.0%	36.0%	28.2%
\$80,001 to \$120,000	415	195	- 53.0%	1,322	954	- 27.8%	1,737	1,149	- 33.9%	23.9%	17.0%
\$120,001 to \$160,000	266	126	- 52.6%	1,449	936	- 35.4%	1,715	1,062	- 38.1%	15.5%	11.9%
\$160,001 to \$250,000	213	100	- 53.1%	1,798	1,355	- 24.6%	2,011	1,455	- 27.6%	10.6%	6.9%
\$250,001 and Above	102	54	- 47.1%	2,063	1,882	- 8.8%	2,165	1,936	- 10.6%	4.7%	2.8%
All Price Ranges*	1,802	917	- 49.1%	8,066	6,253	- 22.5%	9,868	7,170	- 27.3%	18.3%	12.8%

Lender-Mediated Inventory by Price Range



Lender-Mediated Properties Report

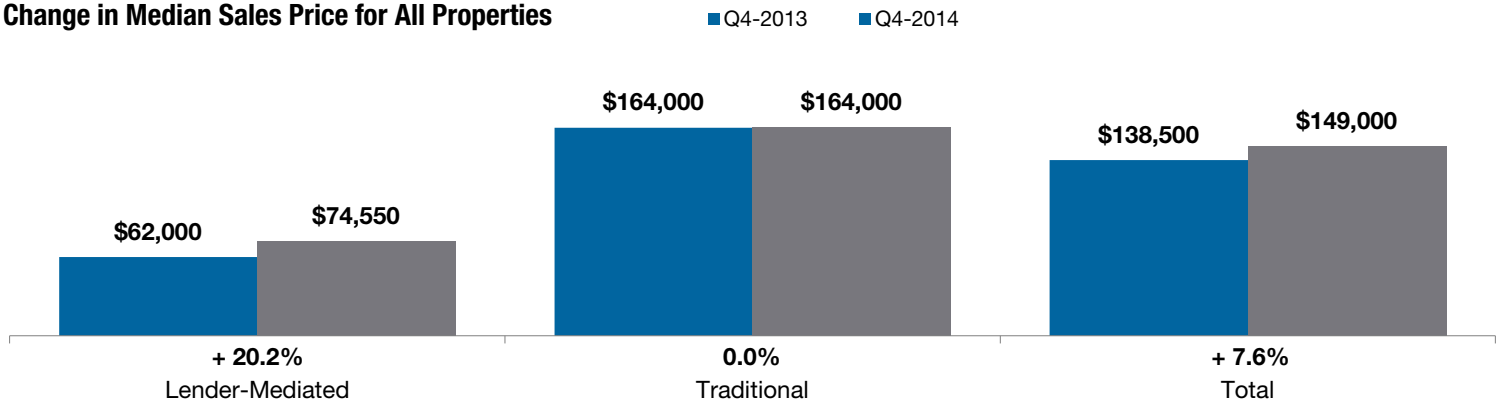
A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -
Single-Family	\$61,000	\$75,000	+ 23.0%	\$170,000	\$168,500	- 0.9%	\$142,500	\$153,900	+ 8.0%
Condo	\$67,700	\$62,051	- 8.3%	\$133,750	\$133,900	+ 0.1%	\$117,000	\$126,000	+ 7.7%
All Properties*	\$62,000	\$74,550	+ 20.2%	\$164,000	\$164,000	0.0%	\$138,500	\$149,000	+ 7.6%

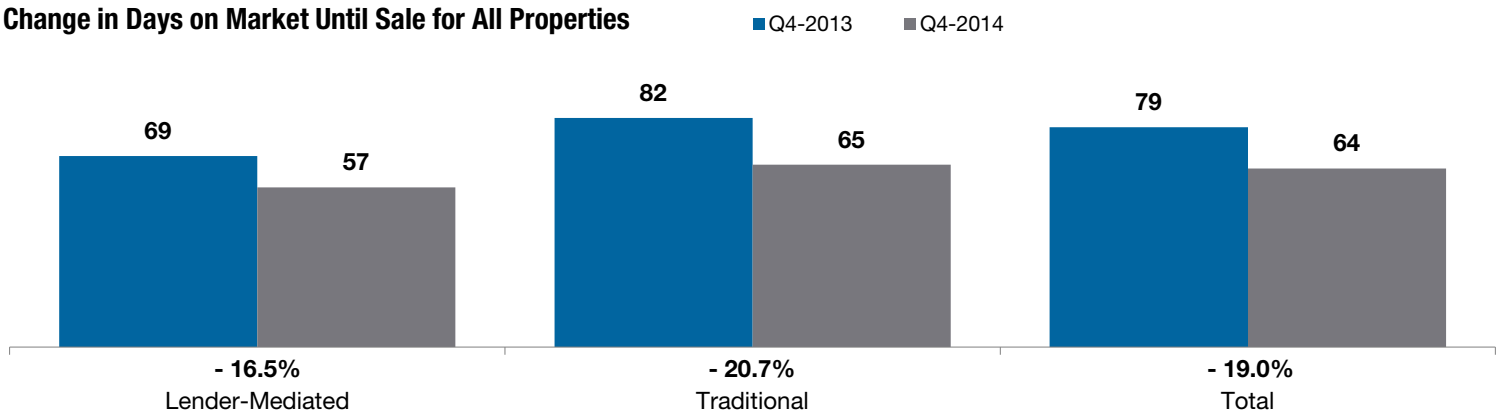
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -
Single-Family	69	58	- 16.3%	80	65	- 18.8%	77	64	- 16.9%
Condo	62	51	- 18.0%	92	66	- 28.3%	87	65	- 25.3%
All Properties*	69	57	- 16.5%	82	65	- 20.7%	79	64	- 19.0%

Change in Days on Market Until Sale for All Properties



* This is not a total or average of the breakouts but shows activity for the entire MLS. All data from Columbus REALTORS® Multiple Listing Service (MLS). Powered by 10K Research and Marketing. | Click for Cover Page | 4

Inventory and Closed Sales by Area

	Inventory for Q4-2014			Closed Sales for Q4-2014		
	Total*	Lender-Mediated	Share**	Total*	Lender-Mediated	Share**
ENTIRE MLS	7,170	917	12.8%	6,077	955	15.7%

COUNTIES

Champaign County	83	7	8.4%	33	7	21.2%
Clark County	37	2	5.4%	26	5	19.2%
Delaware County	749	37	4.9%	652	53	8.1%
Fairfield County	501	73	14.6%	427	67	15.7%
Fayette County	95	15	15.8%	48	10	20.8%
Franklin County	3,666	575	15.7%	3,589	611	17.0%
Hocking County	118	12	10.2%	52	11	21.2%
Knox County	143	9	6.3%	95	9	9.5%
Licking County	711	68	9.6%	493	69	14.0%
Logan County	65	1	1.5%	24	4	16.7%
Madison County	115	10	8.7%	101	16	15.8%
Marion County	78	10	12.8%	43	8	18.6%
Morrow County	104	12	11.5%	62	10	16.1%
Muskingum County	49	8	16.3%	19	7	36.8%
Perry County	90	8	8.9%	48	4	8.3%
Pickaway County	167	19	11.4%	125	13	10.4%
Ross County	38	16	42.1%	28	18	64.3%
Union County	215	15	7.0%	157	14	8.9%

COMMUNITIES/SCHOOL DISTRICTS

Beechwood / Clintonville	76	4	5.3%	145	8	5.5%
Bexley (Corp.)	37	1	2.7%	40	1	2.5%
Blacklick (43004)	130	17	13.1%	136	18	13.2%
Big Walnut Local School District	63	2	3.2%	62	6	9.7%
Buckeye Valley Local School District	74	3	4.1%	48	5	10.4%
Canal Winchester City School District	69	12	17.4%	60	8	13.3%
Circleville City School District	61	9	14.8%	32	4	12.5%
Columbus (Corp.)	2,357	420	17.8%	2,244	456	20.3%
Columbus City School District	1,661	289	17.4%	1,360	301	22.1%
Delaware City School District	110	12	10.9%	127	17	13.4%
Downtown Columbus (43215)	50	1	2.0%	47	2	4.3%
Dublin City School District	289	10	3.5%	264	16	6.1%
Dublin (Corp.)	207	9	4.3%	166	10	6.0%
Gahanna Jefferson City School District	125	22	17.6%	153	17	11.1%
Gahanna (Corp.)	71	17	23.9%	102	15	14.7%
German Village (43206 and German Village subdivision)	19	1	5.3%	31	0	0.0%
Grandview Heights (Corp.)	4	0	0.0%	21	0	0.0%
Granville Exempted Village School District	91	1	1.1%	26	3	11.5%
Groveport Madison Local School District	138	35	25.4%	137	47	34.3%

[Communities/School Districts continued on page 6](#)

Inventory and Closed Sales by Area

COMMUNITIES/SCHOOL DISTRICTS <small>Cont. from page 5</small>	Inventory for Q4-2014			Closed Sales for Q4-2014		
	Total*	Lender-Mediated	Share**	Total*	Lender-Mediated	Share**
Grove City (Corp.)	150	22	14.7%	152	17	11.2%
Hamilton Local School District	20	7	35.0%	30	10	33.3%
Hilliard City School District	305	36	11.8%	280	22	7.9%
Hilliard (Corp.)	88	5	5.7%	98	6	6.1%
Johnstown-Monroe Local School District	42	7	16.7%	48	6	12.5%
Jonathan Alder Local School District (Plain City)	18	1	5.6%	29	5	17.2%
Lancaster City School District	174	24	13.8%	135	22	16.3%
Lithopolis (Corp.)	9	1	11.1%	5	1	20.0%
London City School District	61	5	8.2%	33	5	15.2%
Marysville Exempted Village City School District	98	7	7.1%	98	10	10.2%
Minerva Park (Corp.)	11	1	9.1%	8	0	0.0%
Miami Trace Local School District	47	9	19.1%	27	3	11.1%
New Albany (Corp.)	80	2	2.5%	45	1	2.2%
New Albany Plain Local School District	112	6	5.4%	89	4	4.5%
Newark City School District	218	21	9.6%	111	14	12.6%
Northridge Local School District	27	2	7.4%	26	5	19.2%
Obetz (Corp.)	8	3	37.5%	14	8	57.1%
Olentangy Local School District	385	13	3.4%	294	22	7.5%
Pataskala (Corp.)	61	5	8.2%	56	4	7.1%
Pickerington (Corp.)	55	12	21.8%	77	11	14.3%
Pickerington Local School District	142	28	19.7%	162	28	17.3%
Powell (Corp.)	44	1	2.3%	46	2	4.3%
Reynoldsburg City School District	129	20	15.5%	134	27	20.1%
South-Western City School District (Grove City)	390	80	20.5%	434	92	21.2%
Sunbury (Corp.)	15	1	6.7%	15	1	6.7%
Upper Arlington City School District	110	4	3.6%	143	3	2.1%
Valleyview (Corp.)	2	1	50.0%	0	0	--
Washington Court House City School District	48	7	14.6%	24	6	25.0%
Jefferson Local School District (West Jefferson)	16	1	6.3%	23	2	8.7%
Westerville City School District	239	23	9.6%	333	38	11.4%
Westerville (Corp.)	87	8	9.2%	128	14	10.9%
Whitehall (Corp.)	45	5	11.1%	42	12	28.6%
Worthington City School District	115	19	16.5%	177	11	6.2%
Worthington (Corp.)	14	2	14.3%	50	0	0.0%

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price by Area

	Lender-Mediated			Traditional		
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -
ENTIRE MLS	\$62,000	\$74,550	+ 20.2%	\$164,000	\$164,000	0.0%
COUNTIES						
Champaign County	\$46,874	\$50,000	+ 6.7%	\$140,500	\$122,750	- 12.6%
Clark County	\$81,200	\$26,500	- 67.4%	\$85,000	\$111,000	+ 30.6%
Delaware County	\$185,000	\$156,547	- 15.4%	\$264,000	\$256,750	- 2.7%
Fairfield County	\$95,000	\$105,000	+ 10.5%	\$155,000	\$153,500	- 1.0%
Fayette County	\$26,000	\$41,475	+ 59.5%	\$109,900	\$95,000	- 13.6%
Franklin County	\$56,000	\$67,100	+ 19.8%	\$160,000	\$159,900	- 0.1%
Hocking County	\$45,000	\$52,500	+ 16.7%	\$138,950	\$112,500	- 19.0%
Knox County	\$38,000	\$73,551	+ 93.6%	\$146,000	\$135,000	- 7.5%
Licking County	\$62,750	\$103,000	+ 64.1%	\$145,250	\$156,000	+ 7.4%
Logan County	\$69,700	\$30,500	- 56.2%	\$185,000	\$169,950	- 8.1%
Madison County	\$59,000	\$75,500	+ 28.0%	\$136,000	\$142,450	+ 4.7%
Marion County	\$25,700	\$30,082	+ 17.1%	\$109,000	\$114,900	+ 5.4%
Morrow County	\$76,361	\$68,751	- 10.0%	\$118,500	\$123,000	+ 3.8%
Muskingum County	\$34,500	\$75,001	+ 117.4%	\$172,000	\$128,250	- 25.4%
Perry County	\$69,000	\$45,732	- 33.7%	\$136,450	\$143,000	+ 4.8%
Pickaway County	\$95,000	\$100,900	+ 6.2%	\$120,000	\$147,750	+ 23.1%
Ross County	\$42,882	\$32,302	- 24.7%	\$125,700	\$97,250	- 22.6%
Union County	\$74,500	\$107,361	+ 44.1%	\$215,000	\$175,000	- 18.6%
COMMUNITIES/SCHOOL DISTRICTS						
Beechwold / Clintonville	\$117,254	\$198,500	+ 69.3%	\$219,000	\$215,000	- 1.8%
Bexley (Corp.)	\$0	\$147,000	--	\$310,250	\$345,000	+ 11.2%
Blacklick (43004)	\$107,250	\$97,000	- 9.6%	\$154,500	\$161,750	+ 4.7%
Big Walnut Local School District	\$225,000	\$166,875	- 25.8%	\$215,500	\$247,500	+ 14.8%
Buckeye Valley Local School District	\$93,951	\$212,500	+ 126.2%	\$244,000	\$247,450	+ 1.4%
Canal Winchester City School District	\$105,253	\$105,000	- 0.2%	\$133,000	\$160,900	+ 21.0%
Circleville City School District	\$55,000	\$77,700	+ 41.3%	\$110,000	\$133,300	+ 21.2%
Columbus (Corp.)	\$47,950	\$61,750	+ 28.8%	\$140,000	\$139,600	- 0.3%
Columbus City School District	\$32,113	\$43,764	+ 36.3%	\$128,000	\$134,950	+ 5.4%
Delaware City School District	\$93,000	\$105,000	+ 12.9%	\$153,250	\$155,450	+ 1.4%
Downtown Columbus (43215)	\$166,100	\$247,000	+ 48.7%	\$250,000	\$226,500	- 9.4%
Dublin City School District	\$116,800	\$209,690	+ 79.5%	\$275,000	\$255,000	- 7.3%
Dublin (Corp.)	\$293,900	\$266,750	- 9.2%	\$334,900	\$323,700	- 3.3%
Gahanna Jefferson City School District	\$100,600	\$123,537	+ 22.8%	\$210,250	\$183,500	- 12.7%
Gahanna (Corp.)	\$81,000	\$123,537	+ 52.5%	\$193,000	\$171,000	- 11.4%
German Village (43206 and German Village subdivision)	\$0	\$0	--	\$235,000	\$317,500	+ 35.1%
Grandview Heights (Corp.)	\$0	\$0	--	\$182,000	\$304,000	+ 67.0%
Granville Exempted Village School District	\$0	\$195,000	--	\$295,000	\$270,586	- 8.3%
Groveport Madison Local School District	\$60,012	\$67,500	+ 12.5%	\$100,000	\$109,500	+ 9.5%

Communities/School Districts continued on page 8

Median Sales Price by Area

COMMUNITIES/SCHOOL DISTRICTS <small>Cont. from page 7</small>	Lender-Mediated			Traditional		
	Q4-2013	Q4-2014	+ / -	Q4-2013	Q4-2014	+ / -
Grove City (Corp.)	\$98,000	\$127,500	+ 30.1%	\$152,500	\$181,000	+ 18.7%
Hamilton Local School District	\$65,000	\$74,450	+ 14.5%	\$85,000	\$111,500	+ 31.2%
Hilliard City School District	\$120,000	\$109,500	- 8.8%	\$179,950	\$189,000	+ 5.0%
Hilliard (Corp.)	\$152,000	\$99,310	- 34.7%	\$199,450	\$239,900	+ 20.3%
Johnstown-Monroe Local School District	\$68,000	\$169,550	+ 149.3%	\$183,500	\$171,000	- 6.8%
Jonathan Alder Local School District (Plain City)	\$191,550	\$105,222	- 45.1%	\$237,500	\$190,000	- 20.0%
Lancaster City School District	\$64,500	\$64,000	- 0.8%	\$110,000	\$102,500	- 6.8%
Lithopolis (Corp.)	\$0	\$89,251	--	\$158,000	\$192,790	+ 22.0%
London City School District	\$69,000	\$56,900	- 17.5%	\$116,900	\$136,630	+ 16.9%
Marysville Exempted Village City School District	\$108,278	\$120,750	+ 11.5%	\$165,000	\$168,450	+ 2.1%
Minerva Park (Corp.)	\$105,900	\$0	- 100.0%	\$146,500	\$168,950	+ 15.3%
Miami Trace Local School District	\$46,727	\$55,500	+ 18.8%	\$144,500	\$104,250	- 27.9%
New Albany (Corp.)	\$0	\$280,000	--	\$538,231	\$486,700	- 9.6%
New Albany Plain Local School District	\$110,000	\$235,500	+ 114.1%	\$336,500	\$322,000	- 4.3%
Newark City School District	\$36,200	\$45,500	+ 25.7%	\$100,000	\$110,000	+ 10.0%
Northridge Local School District	\$124,250	\$110,000	- 11.5%	\$168,000	\$183,625	+ 9.3%
Obetz (Corp.)	\$66,512	\$101,950	+ 53.3%	\$108,000	\$119,150	+ 10.3%
Olentangy Local School District	\$214,000	\$285,000	+ 33.2%	\$310,000	\$289,900	- 6.5%
Pataskala (Corp.)	\$125,950	\$135,000	+ 7.2%	\$169,000	\$160,500	- 5.0%
Pickerington (Corp.)	\$132,962	\$139,000	+ 4.5%	\$176,500	\$172,548	- 2.2%
Pickerington Local School District	\$123,619	\$120,100	- 2.8%	\$178,350	\$175,000	- 1.9%
Powell (Corp.)	\$325,000	\$239,450	- 26.3%	\$324,900	\$320,350	- 1.4%
Reynoldsburg City School District	\$64,500	\$84,750	+ 31.4%	\$136,500	\$134,000	- 1.8%
South-Western City School District (Grove City)	\$67,177	\$77,000	+ 14.6%	\$123,035	\$134,900	+ 9.6%
Sunbury (Corp.)	\$67,000	\$155,000	+ 131.3%	\$171,500	\$212,000	+ 23.6%
Upper Arlington City School District	\$237,000	\$251,400	+ 6.1%	\$319,500	\$338,500	+ 5.9%
Valleyview (Corp.)	\$0	\$0	--	\$0	\$0	--
Washington Court House City School District	\$21,400	\$40,950	+ 91.4%	\$72,900	\$68,000	- 6.7%
Jefferson Local School District (West Jefferson)	\$34,551	\$75,700	+ 119.1%	\$152,500	\$115,000	- 24.6%
Westerville City School District	\$98,000	\$105,001	+ 7.1%	\$200,000	\$179,500	- 10.3%
Westerville (Corp.)	\$146,200	\$112,625	- 23.0%	\$203,500	\$210,000	+ 3.2%
Whitehall (Corp.)	\$35,500	\$42,750	+ 20.4%	\$63,450	\$76,750	+ 21.0%
Worthington City School District	\$112,227	\$127,000	+ 13.2%	\$193,950	\$197,250	+ 1.7%
Worthington (Corp.)	\$106,500	\$0	- 100.0%	\$249,900	\$244,950	- 2.0%