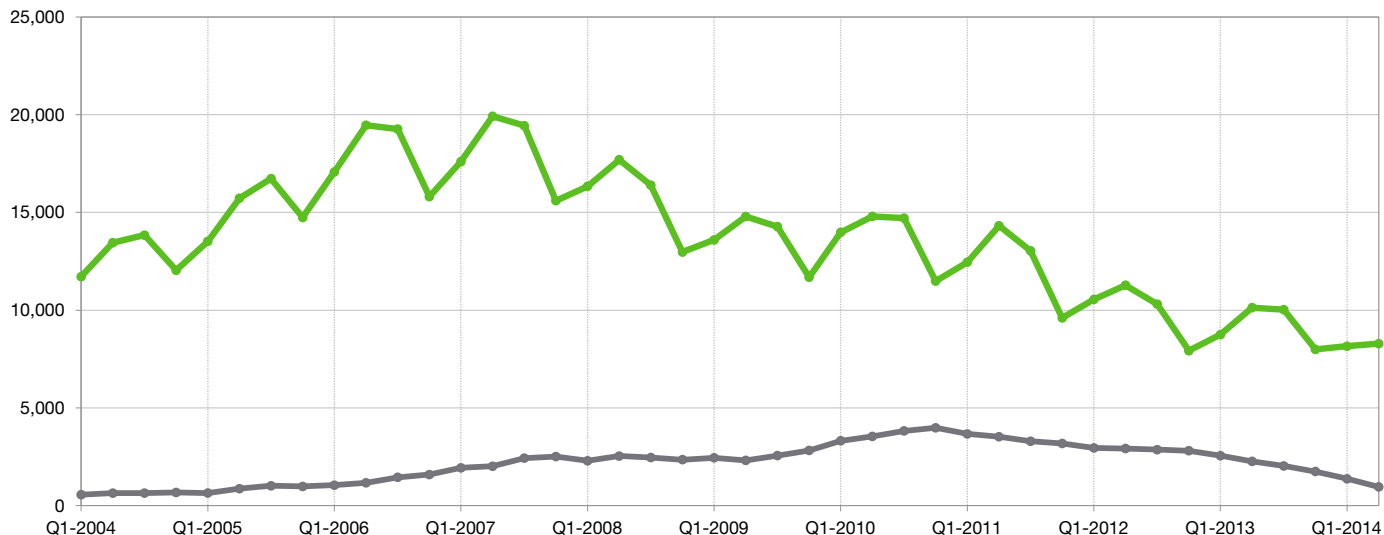


Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

Historical Inventory in the Columbus Region

— Traditional
— Lender-Mediated



Q2-2014

New Listings in the Columbus region decreased 4.2 percent to 11,628.

- Traditional New Listings increased 3.4 percent to 10,400.
- Lender-mediated New Listings decreased 41.1 percent to 1,228.
- The share of all New Listings that were lender-mediated fell to 10.6 percent.

Closed Sales were down 6.3 percent to 7,796.

- Traditional Closed Sales were up 5.6 percent to 6,616.
- Lender-mediated Closed Sales were down 42.6 percent to 1,180.
- The share of all Closed Sales that were lender-mediated fell to 15.1 percent.

The Median Sales Price rose 5.4 percent to \$158,000.

- The traditional Median Sales Price declined 1.1 percent to \$172,000.
- The lender-mediated Median Sales Price rose 2.7 percent to \$68,110.



New Listings & Closed Sales	2
Inventory of Homes for Sale	3
Median Sales Price & Days on Market	4
Inventory & Closed Sales by Area	5
Median Sales Price by Area	7

[Click on desired metric to jump to that page.](#)

Explanation of Methodology

A property is considered to be "lender-mediated" when any of the following criteria are found within the Columbus REALTORS® Multiple Listing Service (MLS): The "Additional Acceptance Conditions" field notes Bank-Owned/REO (Deed Recorded), Bank-Owned/REO (Deed Not Recorded), HUD, Short Sale, VA; or, if any of the following terms are included in any of the remarks fields: bank owned, bank-owned, foreclosure, foreclosure, reo, hud acquire, hud-acquire, hud-acquired, hud-owned, hud owned, hud-case, hud case, hud-owned-case, hud owned case, corporate owned, corporate-owned, corp owned, corp. owned, corp-owned, or, corp owner. This list may be adjusted at anytime.

A property is considered to be "traditional" when the "Additional Acceptance Conditions" field is not marked or None Known is selected; or, if any of the following terms are included in any of the remarks fields: not a foreclosure, not a foreclosure, no foreclosure, no foreclosure, not foreclosure, not foreclosure, not a short sale, not a shortsale, not a short-sale, not short sale, not shortsale, not short-sale, no short sale, no shortsale, no short-sale, not a bank, not bank, no bank, tired of short sale, tired of shortsale, tired of short-sale, tired of foreclosure, or, tired of foreclosure. This list may be adjusted at anytime.



Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

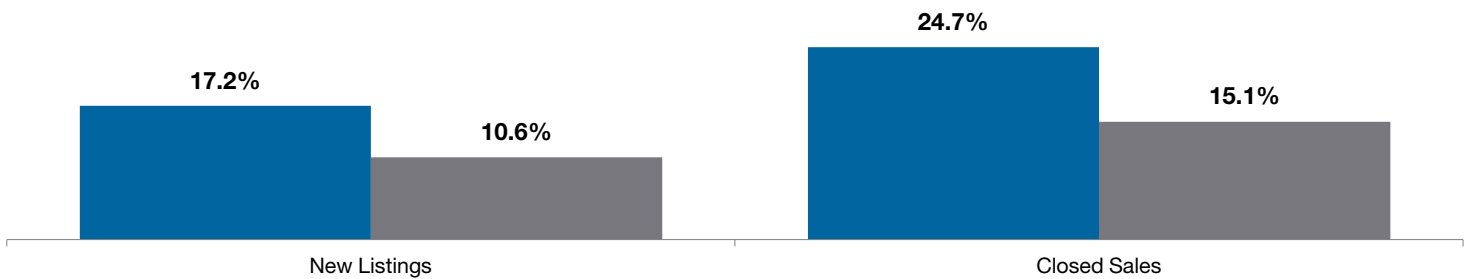


New Listings and Closed Sales

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014
New Listings	2,086	1,228	- 41.1%	10,056	10,400	+ 3.4%	12,142	11,628	- 4.2%	17.2%	10.6%
Closed Sales	2,056	1,180	- 42.6%	6,265	6,616	+ 5.6%	8,321	7,796	- 6.3%	24.7%	15.1%

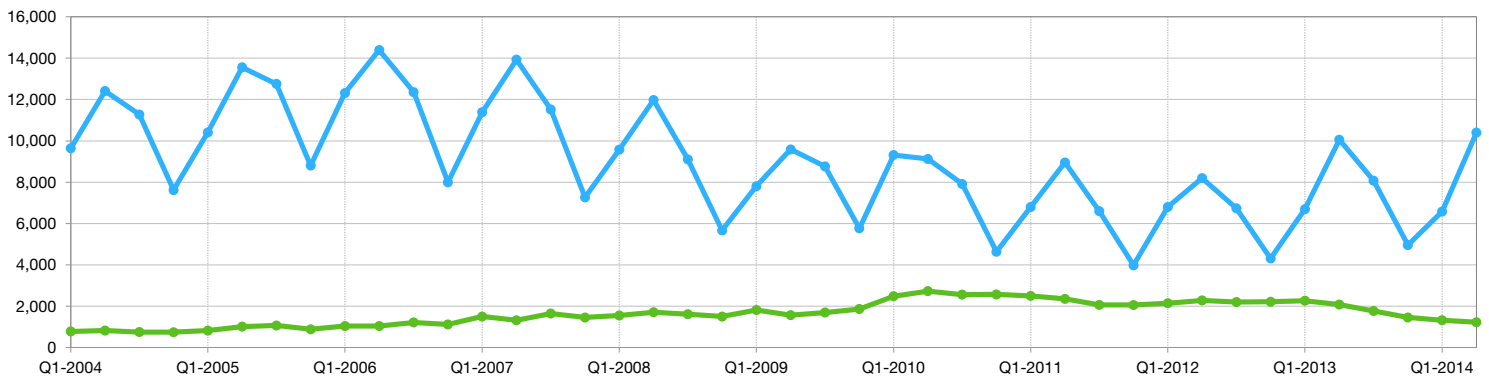
Share of Activity that was Lender-Mediated

■ Q2-2013 ■ Q2-2014



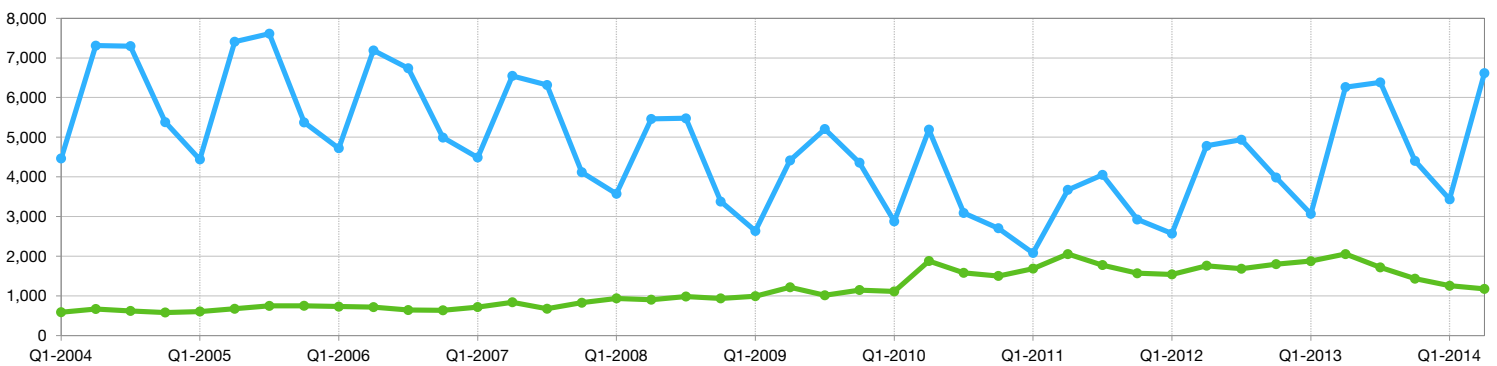
Historical New Listing Activity

— Lender-Mediated — Traditional



Historical Closed Sales Activity

— Lender-Mediated — Traditional



Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®

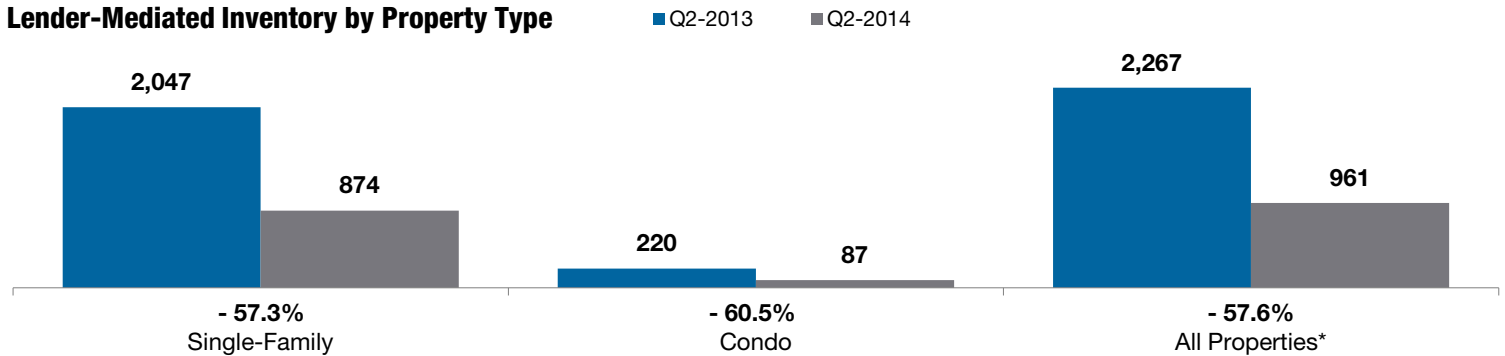
Prior year inventory in this report includes listings that were in contract last year but subsequently did not close.



Inventory of Homes for Sale

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014
Single-Family	2,047	874	- 57.3%	8,547	7,223	- 15.5%	10,594	8,097	- 23.6%	19.3%	10.8%
Condo	220	87	- 60.5%	1,585	1,062	- 33.0%	1,805	1,149	- 36.3%	12.2%	7.6%
All Properties*	2,267	961	- 57.6%	10,133	8,286	- 18.2%	12,400	9,247	- 25.4%	18.3%	10.4%

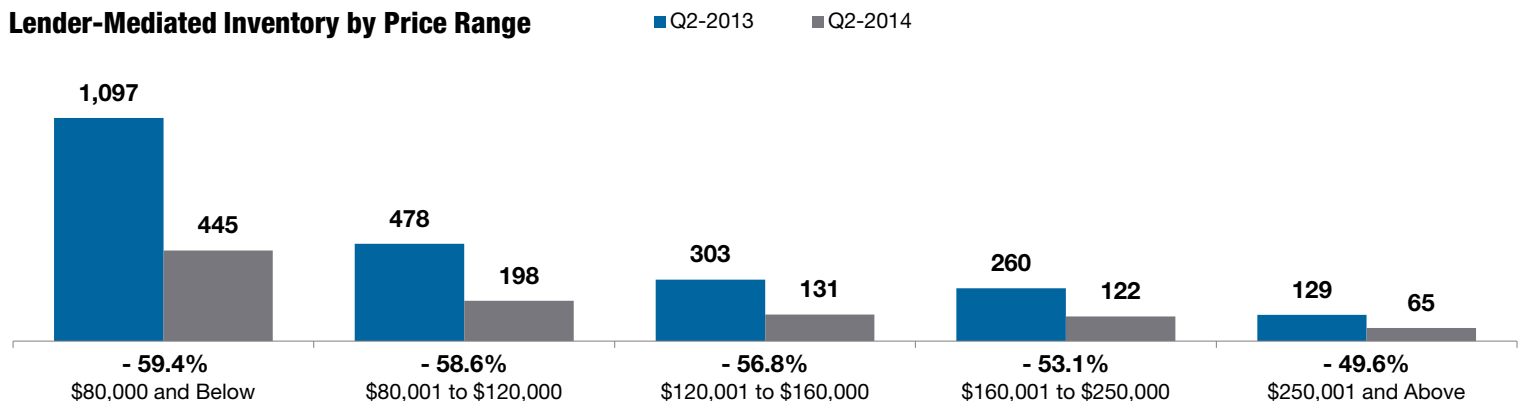
Lender-Mediated Inventory by Property Type



Inventory by Price Range

	Lender-Mediated			Traditional			Total			Share of Total Activity that was Lender-Mediated	
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014
\$80,000 and Below	1,097	445	- 59.4%	1,486	1,299	- 12.6%	2,583	1,744	- 32.5%	42.5%	25.5%
\$80,001 to \$120,000	478	198	- 58.6%	1,664	1,251	- 24.8%	2,142	1,449	- 32.4%	22.3%	13.7%
\$120,001 to \$160,000	303	131	- 56.8%	1,855	1,356	- 26.9%	2,158	1,487	- 31.1%	14.0%	8.8%
\$160,001 to \$250,000	260	122	- 53.1%	2,371	1,815	- 23.5%	2,631	1,937	- 26.4%	9.9%	6.3%
\$250,001 and Above	129	65	- 49.6%	2,757	2,565	- 7.0%	2,886	2,630	- 8.9%	4.5%	2.5%
All Price Ranges*	2,267	961	- 57.6%	10,133	8,286	- 18.2%	12,400	9,247	- 25.4%	18.3%	10.4%

Lender-Mediated Inventory by Price Range



*This is not a total or average of the breakouts but shows activity for the Entire MLS.

Lender-Mediated Properties Report

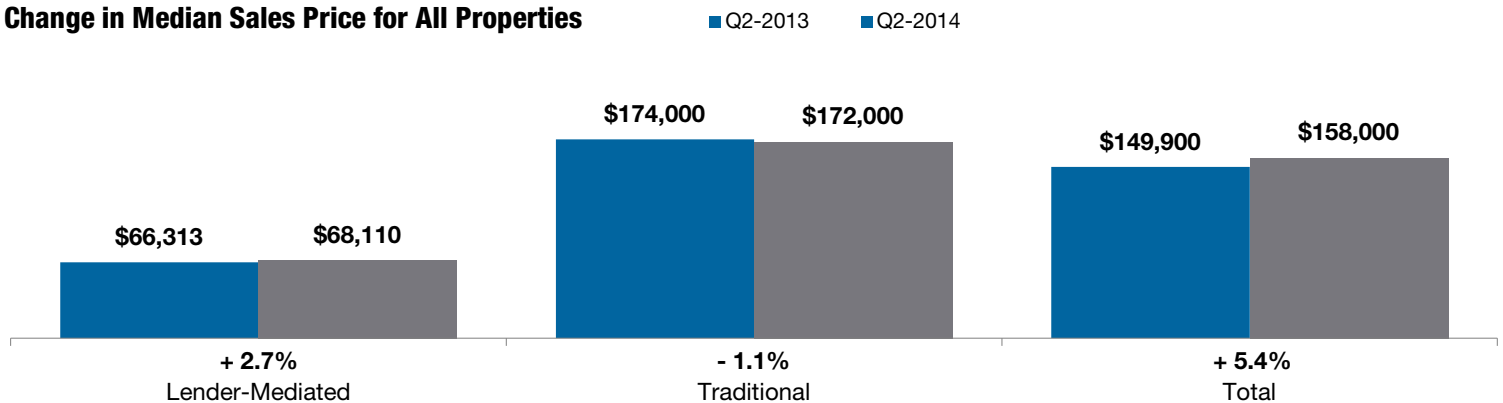
A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price

	Lender-Mediated			Traditional			Total		
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -
Single-Family	\$66,000	\$67,000	+ 1.5%	\$182,900	\$179,000	- 2.1%	\$155,500	\$165,000	+ 6.1%
Condo	\$67,000	\$72,750	+ 8.6%	\$135,000	\$135,000	0.0%	\$123,950	\$129,000	+ 4.1%
All Properties*	\$66,313	\$68,110	+ 2.7%	\$174,000	\$172,000	- 1.1%	\$149,900	\$158,000	+ 5.4%

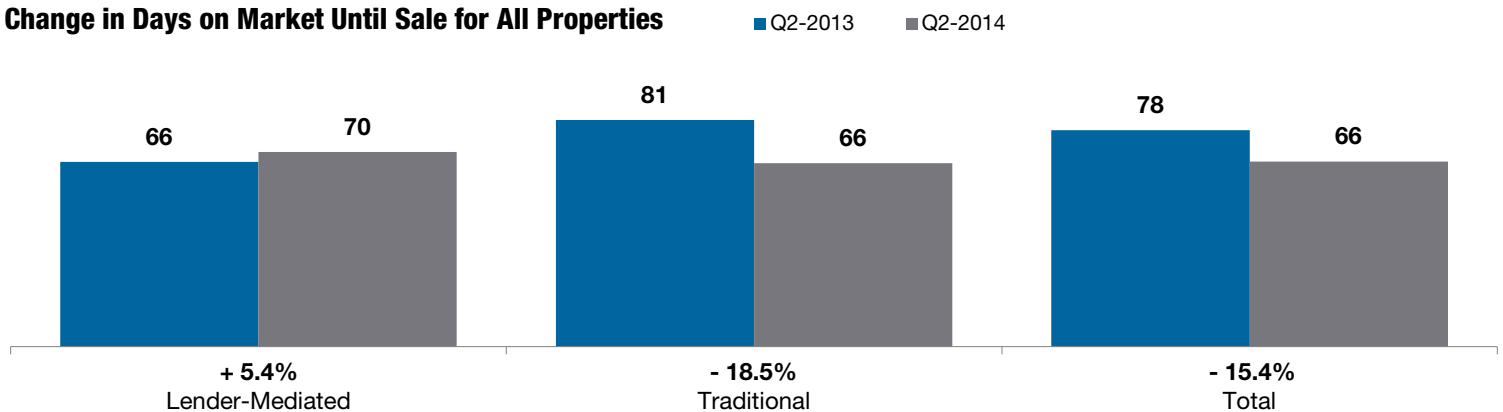
Change in Median Sales Price for All Properties



Days on Market Until Sale

	Lender-Mediated			Traditional			Total		
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -
Single-Family	66	72	+ 8.5%	79	64	- 19.0%	76	65	- 14.5%
Condo	69	57	- 17.4%	91	76	- 16.5%	87	73	- 16.1%
All Properties*	66	70	+ 5.4%	81	66	- 18.5%	78	66	- 15.4%

Change in Days on Market Until Sale for All Properties



*This is not a total or average of the breakouts but shows activity for the Entire MLS.

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Inventory and Closed Sales by Area

	Inventory for Q2-2014			Closed Sales for Q2-2014		
	Total*	Lender-Mediated	Share**	Total*	Lender-Mediated	Share**
ENTIRE MLS	9,247	961	10.4%	7,796	1,180	15.1%

COUNTIES

Champaign County	99	11	11.1%	38	10	26.3%
Clark County	63	5	7.9%	22	1	4.5%
Delaware County	973	50	5.1%	920	69	7.5%
Fairfield County	671	75	11.2%	499	77	15.4%
Fayette County	124	14	11.3%	62	22	35.5%
Franklin County	4,606	576	12.5%	4,798	777	16.2%
Hocking County	145	13	9.0%	41	2	4.9%
Knox County	228	9	3.9%	103	7	6.8%
Licking County	964	66	6.8%	575	86	15.0%
Logan County	84	3	3.6%	33	3	9.1%
Madison County	191	18	9.4%	89	19	21.3%
Marion County	113	9	8.0%	53	7	13.2%
Morrow County	118	11	9.3%	70	14	20.0%
Muskingum County	64	2	3.1%	29	10	34.5%
Perry County	87	8	9.2%	46	9	19.6%
Pickaway County	218	19	8.7%	149	18	12.1%
Ross County	43	11	25.6%	22	12	54.5%
Union County	280	29	10.4%	188	19	10.1%

COMMUNITIES/SCHOOL DISTRICTS

Beechwood / Clintonville	125	7	5.6%	216	15	6.9%
Bexley (Corp.)	62	4	6.5%	66	1	1.5%
Blacklick (43004)	185	19	10.3%	138	26	18.8%
Big Walnut Local School District	96	4	4.2%	80	11	13.8%
Buckeye Valley Local School District	90	6	6.7%	64	15	23.4%
Canal Winchester City School District	79	11	13.9%	83	14	16.9%
Circleville City School District	79	3	3.8%	39	4	10.3%
Columbus (Corp.)	2,936	445	15.2%	2,988	570	19.1%
Columbus City School District	1,989	315	15.8%	1,776	413	23.3%
Delaware City School District	155	12	7.7%	152	17	11.2%
Downtown Columbus (43215)	89	1	1.1%	89	1	1.1%
Dublin City School District	360	18	5.0%	373	25	6.7%
Dublin (Corp.)	234	9	3.8%	242	10	4.1%
Gahanna Jefferson City School District	187	14	7.5%	202	22	10.9%
Gahanna (Corp.)	97	7	7.2%	152	11	7.2%
German Village (43206 and German Village subdivision)	27	0	0.0%	50	2	4.0%
Grandview Heights (Corp.)	10	1	10.0%	35	0	0.0%
Granville Exempted Village School District	124	5	4.0%	57	3	5.3%
Groveport Madison Local School District	165	36	21.8%	149	46	30.9%

[Communities/School Districts continued on page 6](#)

Inventory and Closed Sales by Area

COMMUNITIES/SCHOOL DISTRICTS <small>Cont. from page 5</small>	Inventory for Q2-2014			Closed Sales for Q2-2014		
	Total*	Lender-Mediated	Share**	Total*	Lender-Mediated	Share**
Grove City (Corp.)	173	17	9.8%	215	26	12.1%
Hamilton Local School District	25	2	8.0%	40	12	30.0%
Hilliard City School District	348	22	6.3%	477	35	7.3%
Hilliard (Corp.)	112	9	8.0%	172	13	7.6%
Johnstown-Monroe Local School District	51	4	7.8%	33	6	18.2%
Jonathan Alder Local School District (Plain City)	35	6	17.1%	22	3	13.6%
Lancaster City School District	218	16	7.3%	127	21	16.5%
Lithopolis (Corp.)	7	1	14.3%	8	1	12.5%
London City School District	99	9	9.1%	50	7	14.0%
Marysville Exempted Village City School District	140	12	8.6%	113	13	11.5%
Minerva Park (Corp.)	11	0	0.0%	12	2	16.7%
Miami Trace Local School District	57	6	10.5%	33	14	42.4%
New Albany (Corp.)	97	3	3.1%	69	1	1.4%
New Albany Plain Local School District	147	5	3.4%	115	5	4.3%
Newark City School District	266	21	7.9%	147	23	15.6%
Northridge Local School District	38	5	13.2%	24	6	25.0%
Obetz (Corp.)	15	2	13.3%	14	2	14.3%
Olentangy Local School District	463	22	4.8%	455	19	4.2%
Pataskala (Corp.)	100	7	7.0%	67	9	13.4%
Pickerington (Corp.)	103	17	16.5%	96	14	14.6%
Pickerington Local School District	211	29	13.7%	225	31	13.8%
Powell (Corp.)	62	2	3.2%	68	2	2.9%
Reynoldsburg City School District	170	13	7.6%	164	26	15.9%
South-Western City School District (Grove City)	538	78	14.5%	531	94	17.7%
Sunbury (Corp.)	15	3	20.0%	23	4	17.4%
Upper Arlington City School District	150	7	4.7%	195	5	2.6%
Valleyview (Corp.)	3	0	0.0%	2	0	0.0%
Washington Court House City School District	75	8	10.7%	33	9	27.3%
Jefferson Local School District (West Jefferson)	26	1	3.8%	12	6	50.0%
Westerville City School District	315	30	9.5%	445	46	10.3%
Westerville (Corp.)	108	12	11.1%	200	16	8.0%
Whitehall (Corp.)	59	8	13.6%	37	13	35.1%
Worthington City School District	187	12	6.4%	260	20	7.7%
Worthington (Corp.)	30	1	3.3%	67	5	7.5%

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price by Area

	Lender-Mediated			Traditional		
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -
ENTIRE MLS	\$66,313	\$68,110	+ 2.7%	\$174,000	\$172,000	- 1.1%
COUNTIES						
Champaign County	\$68,500	\$51,500	- 24.8%	\$142,500	\$116,000	- 18.6%
Clark County	\$38,000	\$11,000	- 71.1%	\$90,000	\$165,000	+ 83.3%
Delaware County	\$175,950	\$148,750	- 15.5%	\$260,000	\$264,950	+ 1.9%
Fairfield County	\$100,950	\$100,000	- 0.9%	\$163,175	\$170,000	+ 4.2%
Fayette County	\$40,000	\$36,250	- 9.4%	\$101,250	\$108,000	+ 6.7%
Franklin County	\$58,363	\$65,000	+ 11.4%	\$168,500	\$166,500	- 1.2%
Hocking County	\$75,500	\$81,200	+ 7.5%	\$137,900	\$126,900	- 8.0%
Knox County	\$79,500	\$107,000	+ 34.6%	\$138,000	\$142,500	+ 3.3%
Licking County	\$84,046	\$68,250	- 18.8%	\$153,400	\$158,000	+ 3.0%
Logan County	\$65,000	\$43,000	- 33.8%	\$94,000	\$121,875	+ 29.7%
Madison County	\$67,500	\$59,900	- 11.3%	\$131,500	\$126,500	- 3.8%
Marion County	\$34,500	\$22,244	- 35.5%	\$100,750	\$110,000	+ 9.2%
Morrow County	\$60,025	\$49,950	- 16.8%	\$137,000	\$143,000	+ 4.4%
Muskingum County	\$51,600	\$38,030	- 26.3%	\$174,950	\$145,000	- 17.1%
Perry County	\$47,333	\$34,100	- 28.0%	\$169,950	\$212,000	+ 24.7%
Pickaway County	\$74,302	\$96,000	+ 29.2%	\$139,000	\$145,700	+ 4.8%
Ross County	\$52,000	\$41,932	- 19.4%	\$116,500	\$98,000	- 15.9%
Union County	\$106,800	\$92,500	- 13.4%	\$185,000	\$185,000	0.0%
COMMUNITIES/SCHOOL DISTRICTS						
Beechwold / Clintonville	\$107,900	\$115,000	+ 6.6%	\$187,000	\$203,000	+ 8.6%
Bexley (Corp.)	\$140,500	\$88,500	- 37.0%	\$309,500	\$279,500	- 9.7%
Blacklick (43004)	\$96,274	\$114,400	+ 18.8%	\$154,900	\$158,000	+ 2.0%
Big Walnut Local School District	\$160,000	\$120,000	- 25.0%	\$249,900	\$240,000	- 4.0%
Buckeye Valley Local School District	\$86,500	\$121,050	+ 39.9%	\$282,500	\$275,000	- 2.7%
Canal Winchester City School District	\$107,000	\$103,200	- 3.6%	\$165,250	\$154,000	- 6.8%
Circleville City School District	\$54,750	\$72,000	+ 31.5%	\$109,250	\$125,125	+ 14.5%
Columbus (Corp.)	\$52,000	\$58,324	+ 12.2%	\$147,500	\$145,000	- 1.7%
Columbus City School District	\$34,101	\$40,000	+ 17.3%	\$145,000	\$140,000	- 3.4%
Delaware City School District	\$129,000	\$84,000	- 34.9%	\$156,000	\$160,000	+ 2.6%
Downtown Columbus (43215)	\$139,249	\$180,000	+ 29.3%	\$253,750	\$233,750	- 7.9%
Dublin City School District	\$113,462	\$141,000	+ 24.3%	\$249,950	\$282,148	+ 12.9%
Dublin (Corp.)	\$240,000	\$215,800	- 10.1%	\$336,000	\$349,950	+ 4.2%
Gahanna Jefferson City School District	\$126,350	\$128,809	+ 1.9%	\$195,100	\$220,800	+ 13.2%
Gahanna (Corp.)	\$94,750	\$112,000	+ 18.2%	\$193,950	\$214,900	+ 10.8%
German Village (43206 and German Village subdivision)	\$282,500	\$233,051	- 17.5%	\$283,500	\$309,500	+ 9.2%
Grandview Heights (Corp.)	\$122,238	\$0	- 100.0%	\$225,000	\$240,000	+ 6.7%
Granville Exempted Village School District	\$184,429	\$125,000	- 32.2%	\$261,250	\$300,000	+ 14.8%
Groveport Madison Local School District	\$52,000	\$54,550	+ 4.9%	\$102,500	\$106,900	+ 4.3%

Communities/School Districts continued on page 8

Lender-Mediated Properties Report

A RESEARCH TOOL PROVIDED BY COLUMBUS REALTORS®



Median Sales Price by Area

COMMUNITIES/SCHOOL DISTRICTS <small>Cont. from page 7</small>	Lender-Mediated			Traditional		
	Q2-2013	Q2-2014	+ / -	Q2-2013	Q2-2014	+ / -
Grove City (Corp.)	\$120,000	\$110,500	- 7.9%	\$159,000	\$165,500	+ 4.1%
Hamilton Local School District	\$69,075	\$53,780	- 22.1%	\$84,950	\$97,100	+ 14.3%
Hilliard City School District	\$131,000	\$138,500	+ 5.7%	\$184,900	\$182,550	- 1.3%
Hilliard (Corp.)	\$155,000	\$128,128	- 17.3%	\$209,900	\$234,900	+ 11.9%
Johnstown-Monroe Local School District	\$120,000	\$88,100	- 26.6%	\$194,380	\$225,000	+ 15.8%
Jonathan Alder Local School District (Plain City)	\$157,640	\$30,000	- 81.0%	\$259,500	\$247,000	- 4.8%
Lancaster City School District	\$67,450	\$85,000	+ 26.0%	\$130,000	\$119,900	- 7.8%
Lithopolis (Corp.)	\$0	\$66,000	--	\$160,750	\$168,500	+ 4.8%
London City School District	\$70,000	\$127,000	+ 81.4%	\$125,000	\$123,900	- 0.9%
Marysville Exempted Village City School District	\$113,400	\$116,550	+ 2.8%	\$167,000	\$170,000	+ 1.8%
Minerva Park (Corp.)	\$83,500	\$102,500	+ 22.8%	\$143,825	\$133,001	- 7.5%
Miami Trace Local School District	\$40,000	\$47,500	+ 18.8%	\$129,000	\$111,000	- 14.0%
New Albany (Corp.)	\$489,550	\$358,000	- 26.9%	\$430,500	\$491,000	+ 14.1%
New Albany Plain Local School District	\$189,900	\$100,000	- 47.3%	\$339,950	\$335,000	- 1.5%
Newark City School District	\$45,500	\$40,000	- 12.1%	\$97,500	\$116,950	+ 19.9%
Northridge Local School District	\$140,551	\$112,450	- 20.0%	\$240,450	\$151,200	- 37.1%
Obetz (Corp.)	\$54,500	\$81,050	+ 48.7%	\$111,000	\$109,950	- 0.9%
Olentangy Local School District	\$231,000	\$229,550	- 0.6%	\$289,900	\$298,750	+ 3.1%
Pataskala (Corp.)	\$109,000	\$105,500	- 3.2%	\$158,450	\$166,000	+ 4.8%
Pickerington (Corp.)	\$138,500	\$167,000	+ 20.6%	\$178,250	\$189,500	+ 6.3%
Pickerington Local School District	\$132,517	\$153,000	+ 15.5%	\$179,900	\$189,950	+ 5.6%
Powell (Corp.)	\$335,000	\$247,375	- 26.2%	\$332,500	\$311,500	- 6.3%
Reynoldsburg City School District	\$82,000	\$87,510	+ 6.7%	\$129,950	\$133,750	+ 2.9%
South-Western City School District (Grove City)	\$68,900	\$79,750	+ 15.7%	\$132,900	\$139,000	+ 4.6%
Sunbury (Corp.)	\$112,500	\$129,900	+ 15.5%	\$203,750	\$200,000	- 1.8%
Upper Arlington City School District	\$197,500	\$270,000	+ 36.7%	\$296,138	\$309,500	+ 4.5%
Valleyview (Corp.)	\$0	\$0	--	\$0	\$88,250	--
Washington Court House City School District	\$34,600	\$30,900	- 10.7%	\$79,900	\$102,500	+ 28.3%
Jefferson Local School District (West Jefferson)	\$46,961	\$61,750	+ 31.5%	\$131,500	\$116,250	- 11.6%
Westerville City School District	\$86,750	\$100,000	+ 15.3%	\$199,900	\$189,900	- 5.0%
Westerville (Corp.)	\$138,000	\$152,776	+ 10.7%	\$210,000	\$218,900	+ 4.2%
Whitehall (Corp.)	\$36,000	\$37,718	+ 4.8%	\$77,000	\$72,750	- 5.5%
Worthington City School District	\$116,500	\$127,000	+ 9.0%	\$199,700	\$202,500	+ 1.4%
Worthington (Corp.)	\$217,500	\$185,000	-14.9%	\$218,500	\$235,500	7.8%